



Newsletter

CANADIAN CHAMBER OF COMMERCE IN SINGAPORE
CHAMBRE DE COMMERCE DU CANADA À SINGAPOUR
7 Jurong West Street 41, Singapore 649414



Quarter 2 2016 Edition

President's Message



Dear CanCham Members and Friends,

The Chamber was very active in the first quarter of 2016 and this second quarter was no exception.

This April CanCham welcomed Vice-Principal Weinstein, of McGill University, who addressed a topic of growing interest, Higher Education in Canada. This was followed by, CanCham Cocktails with LinkedIn. The event was held at the Poolside, Pan Pacific Singapore and included LinkedIn themed cocktails! Guests were provided with the top 10 tips on how to leverage LinkedIn and insights on how professionals and businesses can leverage on the global network to their advantage. Our CanCham AGM 2016 was held at the end of May, at the beautiful Museum of Contemporary Arts. The Chamber endorsed the new CanCham Executive Committee for 2016-2017. We have returning ExCo members, as well as new inductees. Robert Simmons, Managing Director, Southeast Asia & Oceania, Government of Alberta and Rohan Belliappa, Representative, Singapore, Canadian National Railway, are both joining the CanCham team, with Rohan succeeding Peter Nesbitt as Vice-President. Stepping down from the ExCo was Dr. James Dalziel, Head of East Campus, United World College SEA, who has remarkably served on the ExCo for 13 years! We would like to extend our immense gratitude to James, who will fortunately still be near and continuing as a member. Peter Nesbitt, Managing Director, Global Trade & Banking Asia (ex. China) and General Manager, Singapore Branch, will also be stepping down but will continue as a strong supporter of CanCham. I am looking forward to another active year ahead and excited to be working with with such terrific colleagues in 2016-2017!

Following our AGM 2016, the Five Pillars of Canada gathered the Canadian Community together to honor H.E. Heather Grant, High Commissioner of Canada to Singapore, who will

Executive Committee 2016-2017

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H.E. Heather Grant, *High Commissioner of Canada to Singapore*

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Mr. Ian Wilson, *Marina Bay Sands*

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Ms. Evelyn Sue Wong, *Independent CSR and Labour Consultant*

Ms. Franca Ciambella, *Consilium Law Corporation*

Dr. Glenn Odland, *Canadian International School*

Mr. Mark Ceolin, *Red Gate International*

Mr. Naveed Irshad, *Manulife Singapore*

Mr. Randolph Mank, *MankAsia*

be leaving us this August. I would like to express my heartfelt gratitude to H.E. Grant for all of the support she has provided to CanCham during her time in Singapore and for all that she has done to increase Singapore-Canada bilateral relations. She has been instrumental in making our community stronger and will certainly be missed. We wish H.E. Grant the best of luck in her new post!

The Chamber would like to welcome the new High Commissioner of Canada to Singapore, Nancy Lynn McDonald and new Senior Trade Commissioner, Richard Dubuc, who will both be joining us this summer.

I hope you are all having an enjoyable summer break! We look forward to seeing you at our Canada Back to Business 2016 in September!

Sincerely,



Ian Wilson

President, 2016-2017

Mr. Robert Simmons, *Government of Alberta*

Canadian High Commission (EX-OFFICIO)

Mr. Kapil Madan, *Senior Trade Commissioner*

Executive Director

Ms. Chelsea Guy

Accounts

Mrs. Susan Cumbers

Recent CanCham Events

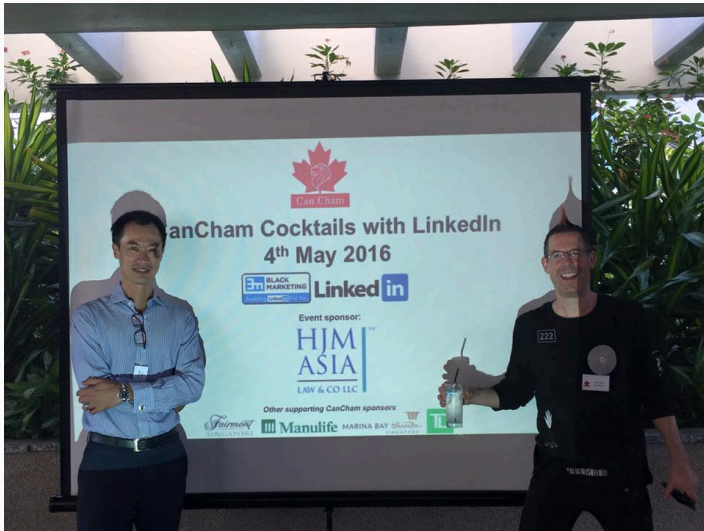
Higher Education in Canada: What does it have to offer?



T to B: Franca Ciambella, Managing Director, Consilium Law Corporation giving opening remarks; Guest Speaker: Vice-Principal Weinstein, University Advancement, McGill University presenting to the Chamber; Guests enjoying the presentation over lunch!

On 11 April 2016, **Vice-Principal Weinstein, University Advancement, McGill University** treated CanCham to an insightful presentation on **Higher Education in Canada**, at **Pacific Marketplace, Pan Pacific Singapore**. Thank you to our Sponsor - **Consilium Law Corporation** and **Alvin Cheung, Head, Alumni Relations and Advancement, Asia McGill University Asia Office** for making this event possible!

CanCham Cocktails with LinkedIn



L to R: Guest Speakers: Chris J Reed, Black Marketing & Roger Pua, LinkedIn; Special LinkedIn themed cocktail concocted by Pan Pacific; Visiting students from the Leder School of Business, The King's University; Guests enjoying the outdoor presentation.

CanCham Cocktails with LinkedIn was held on Wednesday, 5 May 2016, at the **Poolside, Pan Pacific Singapore**. We were excited to welcome guest speakers **Chris J Reed, CEO & Founder of Black Marketing** and **Roger Pua, Senior Director - Corporate Communications at APAC LinkedIn**. It was a fantastic presentation targeted to help professionals facing today's digital challenges. Thank you to event sponsor **HJM Asia Law & Co LLC** for your support! It was a great evening had by all!

CanCham's Annual General Meeting 2016



L to R: The Museum of Contemporary Arts; Ian Wilson, President of CanCham delivering the annual report.

The **Canadian Chamber of Commerce in Singapore** held its 32nd AGM at the beautiful **Museum of Contemporary Arts**, on 25 May 2016. CanCham welcomes new Executive Committee Members – **Rohan Belliappa**, **Canadian National Railway** and **Robert Simmons**, **Government of Alberta**. Many thanks to ExCo members stepping down this year – **Dr. James Dalziel**, **United World Collage**, who has been on our ExCo for the past 13 years and **Peter Nesbitt**, **BMO**. Thank you to all of our members who attended this year's AGM. We look forward to another great year ahead!

Farewell Event for H.E. Heather Grant, High Commissioner of Canada to Singapore



L to R: Guests mingling outside the MoCA CaFE @ Loewen; Evelyn Wong, President of Canadian Alumni Singapore presenting H.E. Heather Grant with a gift from the Five Pillars of Canada; H.E. Heather Grant reflecting on her time in Singapore; H.E. Heather Grant and the heads of the Five Pillars of Canada.

On Wednesday May 25th, the **Five Pillars of Canada** (Canada in Singapore, Canadian Chamber of Commerce in Singapore, Canadian International School, Canadian Alumni Singapore & Canadian Association of Singapore) gathered to bid farewell to our **High Commissioner of Canada to Singapore, H.E. Heather Grant**. The turnout at the event was a testament to the admiration and appreciation that our Canadian Community has for H.E. Grant. We thank H.E. Grant for the last 3.5 years that she has given to making our community stronger and to building Singapore-Canada bilateral relations. Many thanks to our event sponsors and supporters: **Consilium Law Corporation**, **Canadian National Railway**, and **Wine Guru**! Also a special thank you to **CanCham Director, Mark Ceolin**, **President, Red Gate International**, for putting together that amazing video of H.E. Grant and **Tan Tatt Si** for taking these wonderful pictures to remember this very special event!

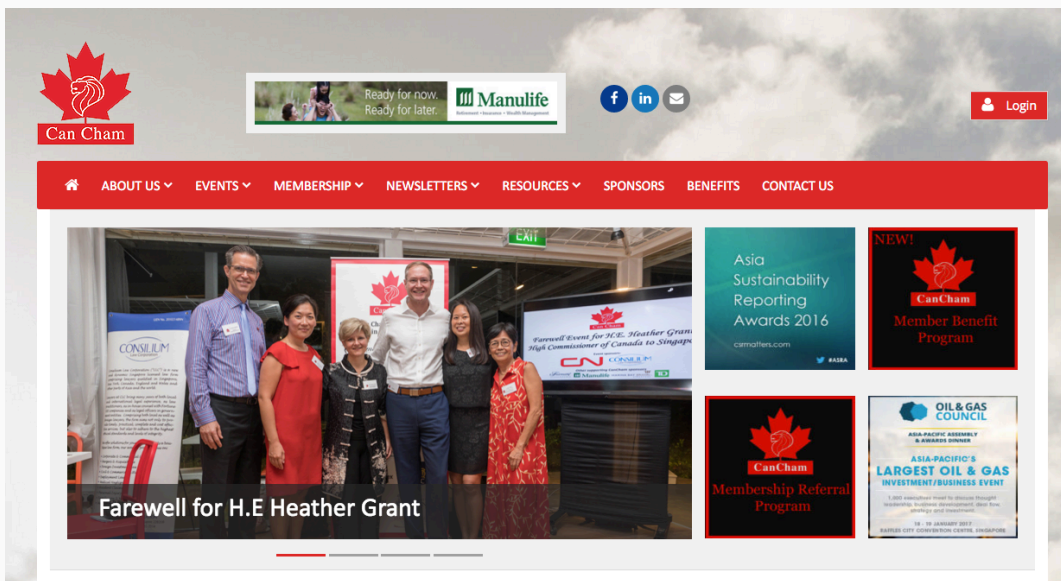
Announcement

New High Commissioner of Canada to Singapore



CanCham would like to congratulate and welcome **Nancy Lynn McDonald**, who was appointed as the new **High Commissioner of Canada to Singapore**. She will take office in Singapore, August 2016. McDonald joined the Department of Foreign Affairs and International Trade in 1996 after completing a law degree at the University of Toronto. Past postings include the Permanent Mission of Canada to the World Trade Organization, counsellor and head of the trade policy section at the Canadian embassy in Washington, D.C., and was most recently consul and senior trade commissioner at the consulate general in Hong Kong and Macao. We look forward to meeting and welcoming her into our community!

NEW CanCham Website Officially Launched!



In an effort to provide members with timely information on the Chamber's news and events and keep our membership directory current, CanCham has launched a new website. Please visit us at www.cancham.org.sg.

Website Features:

- [Online event registration and payment](#)
- Online member directory
- [Online membership/renewal payment](#)
- [CanCham Benefit Program](#) offering CanCham members partner discounts and promotions - **if you are interested to offer CanCham Benefits you may contact execdirector@cancham.org.sg
- Online Job Portal - **if you are interested to post job listings you may contact execdirector@cancham.org.sg
- [CanCham News and Announcements](#) featuring event photos from past events

- [CanCham Newsletters](#) can now be viewed online

Trans-Pacific Partnership Agreement

CanCham has been working closely with other Trans-Pacific Partnership (TPP) Partner Chambers in Singapore. Our goal is to help raise awareness about the TPP and encourage ratification of this trade agreement. We encourage our members to step forward and let us know how we as a Chamber can support you with the TPP. Are there issues that you would like addressed? Topics that you would like more information about? We would love to hear your feedback! Please contact execdirector@cancham.org.sg. Let's keep the discussion going!

The Canada-ASEAN Business Council has submitted its official position on the TPP to the House of Commons Standing Committee on International Trade. We invite you to read the letter below.

Canada-ASEAN Business Council Submits Position on Canada's Ratification

Subject: Trans-Pacific Partnership Review – the Canada-ASEAN Business Council's Position

Dear Sir or Madam:

In response to the House of Commons Standing Committee on International Trade's request for Canadian organizations to express their views on the Trans-Pacific Partnership ("TPP"), we are pleased to provide herein the official position of the Canada-ASEAN Business Council ("CABC") towards Canada's ratification of the TPP.

The CABC unreservedly endorses the timely ratification and implementation of the TPP by the Canadian Parliament (as per our earlier press release dated October 28, 2015). We furthermore believe that it is in Canada's interest to proceed with ratification as soon as possible.

Benefits of Early TPP Ratification

The TPP is, quite simply, the best way for Canada to gain greater market access in Asia. Outside of South Korea, Canada currently has no free trade agreements with any Asian nation, in an era where our competitor nations, like Australia, are engaging in free trade agreements with the region more than any time before.

Many major Asian economies not thus far included in the TPP have indicated a strong willingness to join in subsequent rounds (such as Indonesia, the Philippines, Thailand, South Korea and Taiwan). Early ratification would ensure Canada is ahead of the curve in what will eventually become a standard for countries looking to export within the Asia-Pacific region.

Canada's early ratification of the TPP, as a major signing economy, would also help aid the ratification process for other important members such as the United States and Japan.

Finally, Canada has very little to lose by ratifying now. By doing so, we signal support and good will towards all TPP member countries. Should TPP eventually fail to meet the required threshold for ratification by non-participation of the United States or Japan, we keep doors open for alternative, bilateral or regional agreements and would continue to benefit from NAFTA.

Consumers will Benefit

While the economic impact of TPP on producers is more frequently debated, Canadian consumers are likely to be some of the largest beneficiaries of the deal. Falling tariffs on imports will reduce the cost of goods at the cash register for Canadian families, ensuring that their spending goes further and their standards of living increase.

On import categories including furniture, beverages and clothing accessories, which make up 4.15 percent of total Canadian imports, tariffs will fall from as high as 18 percent on some items to zero. Applied to 2014 import values, this would have saved Canadians approximately US\$1.1 billion at the register.

Producers Will Win Improved Access to Export Markets...

Falling tariffs on exports to TPP markets with which Canada does not already have trade agreements will improve Canadian exporters' competitiveness in these key export markets. In large and/or fast growing markets such as Japan, Australia and Vietnam, tariffs on Canadian products will fall on major export categories such as machinery / parts, electronic equipment / parts and grains / cereals, further strengthening Canada's comparative advantage.

... and Lower Import Costs

Like any major trade deal, the TPP has the potential to create both winners and losers. While the total number of jobs is unlikely to be dramatically affected, the quality of jobs will improve as Canadian companies gain greater access to lower cost imported production inputs and capital equipment. Falling import tariffs on automotive parts alone, which make up 4.4 percent of Canadian imports, will fall from 6 percent to zero over five years. Applied to 2014 import values, this would have saved Canadian automotive assemblers and their end customers as much as US\$1.2 billion.

Costs of Non-Ratification

One Canadian argument against TPP is that Canada currently benefits from preferential links with the United States under NAFTA and that those advantages will be lost if TPP comes into force. While the NAFTA club will be expanded by 9 members under TPP, increased global market access will offset some of this loss of exclusivity. Clinging to NAFTA and declining to participate in TPP if it does come into force would inflict significant damage in many industries, like the critical automotive sector. Origin rules are generally more flexible under TPP and wider supply chain options will exist. Canada would simply be left out of the re-shaped global supply chain in many cases and thus a failure to participate in TPP would accelerate a decline in the automotive sector and its related employment.

A further problem with non-ratification will be a loss of competitiveness for our products in TPP markets. A good example of the cost of delaying ratification is agricultural products. Cereals, for example, make up a critical component of Canadian exports to South East Asia, representing 16% of all exports (up 20% in 2015). Canada's major competitor in this market is Australia, which has in place the ASEAN-Australian-New Zealand FTA (AANZFTA). In addition to Australia's geographical proximity, its preferential tariffs on cereals put it at a distinct advantage over Canada and delaying the TPP market access opportunity would allow competitive nations to become further entrenched.

It is also unlikely that other Asian TPP members and potential members would move quickly to negotiating bilateral FTAs with Canada due to relatively low perceived benefits. With EU agreements under negotiation with most Asian countries, Canada may be confined to Korea as its only preferential trading partner in Asia for many years to come.

As evidenced by Canada's rapid loss in market share when the KORUS FTA was implemented between South Korea and the United States, Canada must act pre-emptively to ensure its exporters remain competitive with key Asian markets.

It is simply not an option for Canada, assuming the TPP is implemented, to fail to participate and effectively isolate Canada's economy from a trading bloc that represents approximately 40% of the global economy, with multi-sector trade and supply chains that will only continue to integrate over time.

Transition to a broader Canada-ASEAN FTA

The TPP is the first free trade agreement where Canada and several ASEAN member states (Vietnam, Singapore, Brunei and Malaysia) are signatories, thus carrying forward the CABC's vision for a strong and lasting economic partnership between Canada and ASEAN. ASEAN, as a block, is currently Canada's 6th largest trading partner, a relationship growing at 17% year on year for the past several years. The CABC believes that pursuing trade relations with ASEAN alongside the TPP is important to ensuring Canadians can further capitalize on the opportunities present within the ASEAN Economic Community (AEC).

While the Philippines and Indonesia have both expressed a keen interest in joining the TPP in the next round, protectionist vested interests with significant foreign investment regulations / barriers remain in both countries that will hamper such a move. Moreover, Cambodia, Laos and Myanmar, with a combined population of 76 million, are nowhere near ready for the TPP.

As a member nation of TPP, Canada's position to assist the remaining ASEAN nations in pursuing trade expansion either into TPP or more likely, a complimentary Canada ASEAN trade agreement is significantly strengthened. For these reasons, Canada should pursue a Canada-ASEAN trade deal leveraging the market access gains it will win in the TPP. A Canada-ASEAN trade deal would also give Canada an in to the ASEAN-led Regional Comprehensive Partnership trade deal now under negotiation, a trade deal that includes China and India. Neither China nor India have expressed a strong interest in the TPP second round.

Additionally, Canada's negotiating position in pursuing a bilateral trade agreement with China is significantly strengthened being an entrenched member of the TPP bloc.

Conclusion

The TPP represents a historic opportunity to ensure that Canada, as a Pacific nation largely dependent on trade, continues to have access to the 40% of the world's economy that will be affected by this agreement.

The CABC unreservedly endorses the ratification and implementation of the TPP by the Canadian Parliament as a tremendous step forward in achieving Canada's business and trade goals globally and in the ASEAN region. Failing to do so would be incredibly damaging for Canadian business interests in the region and have significant negative and long-term repercussions for Canada's growth, prosperity, employment and tax generation towards the provision of its public services.

Best regards,

Wayne C. Farmer

President

Canada-ASEAN Business Council

Workplace Wellness in Singapore

By Consilium Law Corporation

LEGAL UPDATE

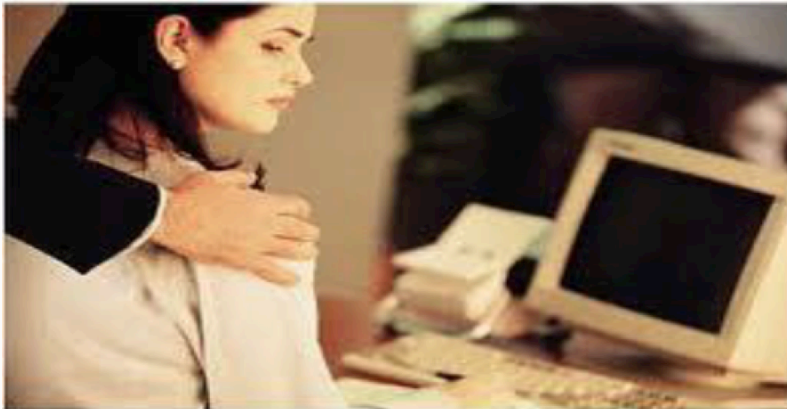
The concept of “employee wellness” is an emerging trend whereby organizations look beyond the physical environment at the workplace to also make it safe against all forms of emotional stress, including those caused by harassment, bullying, discrimination and abuse.

Specialists in the area of “wellness” conduct audits of the work environment and report weaknesses that often lead to the development of new procedures for detecting and reporting areas of concern and training of supervisory staff. The existing and evolving employment law regime and practice is both a catalyst in and a reaction to this new trend.

Legislation in Singapore has traditionally focused on safeguarding the physical environment only. For example, the Workplace Safety and Health Act Cap. 354A (“WSHA”) was enacted in 2006 to cover the safety, health and welfare of employees at the workplace and it only focuses on ensuring a safe physical environment for employees. Employees who encountered emotional abuses at the workplace often had to rely on their company grievance policy or internal procedures in order to seek redress and relief.

The common law position in Singapore has also traditionally been that an employer is vicariously liable for a tort (unauthorized course of conduct) committed by its employee in the course of employment provided that, *inter alia*, it is “fair and just” to do so and the employer could have contemplated the unauthorized course of conduct or that it was within the scope of the employee’s work duties. This set of criteria, in the past, limited the circumstances under which an employer could be held vicariously responsible for a wrongful act of an employee which affected the wellness of another employee. This is now being reviewed and re-tested by the courts, given the new realities.

If we argue that an employer has a duty of care to provide an “emotionally” safe workplace, then the common law tort of negligence could be invoked to protect an employee. However, the elements required could be difficult to prove. In the Singapore case of *Ngiam Kong Seng & Anor v Lim Chiew Hock* [2008] 3 SLR(R) 674, the Plaintiff sought damages for psychiatric harm due to the negligence of the Defendant. The Court affirmed that the type of injury must be a recognizable psychiatric illness established by doctors and secondly, it must have been foreseeable that the psychiatric harm would be sustained as a result of the negligence in question (“causation”).



If these elements existed, then the Court would go on to apply a two-pronged test as follows: firstly, it would determine whether there was a relationship between the parties (“legal proximity”) so as to result in the existence of a duty of care. Secondly, it would take into account public policy considerations that militated against imposing the duty of care on the defendant. Only if these criteria were all met, would it rule that tortious negligence had occurred.

There are additional factual challenges—new technology in the form of Whatsapp, office messaging services and social media that have further facilitated the instances of problematic behaviors as employees take to social media platforms in their interactions with colleagues. The result is that in Singapore, we are witnessing more and more cases of sexual discrimination, abusive behaviour (physical and mental), discrimination (concerning race, gender, sexual and transgender orientation), cyber bullying and physical stalking (in and outside the workplace). In view of this, employers in Singapore have been encouraged to develop an internal framework within organizations to manage these issues, including adopting a zero tolerance approach, devising an effective harassment prevention policy (to be incorporated, for example, into a company’s employee handbook), training on workplace harassment and abuse and proper reporting procedures (for harassment reporting) and whistleblowing policies.

In addition, the Protection from Harassment Act Cap.256A (“POHA”) was passed in Parliament in March 2014 to provide civil and criminal remedies in order to safeguard individuals against harassment and related anti-social behaviour. Aggrieved employees may lodge a police

report if they believe an offence under the POHA has been committed. Civil remedies available to the aggrieved employee include obtaining a Protection Order (PO) and Expedited Protection Order (EPO) in a situation where harassment or abuse is likely to persist.

However, the recourses to a PO and EPO are towards the employees committing the offenses and not the employer. The POHA also applies to protect persons against harassment from another person and may not extend to a person taking an action against his/her employer. Singapore courts will likely look to other common law jurisdictions for guidance. One such case could be the UK case of *Majrowski -v- Guy's and St Thomas' NHS Trust*; HL 12 Jul 2006, where a claimant employee sought damages on the grounds that he had been bullied by his manager and that bullying amounted to harassment under the UK Protection from Harassment Act 1997. The manager's employer appealed a finding by the court that it was responsible for the manager's actions. The Court held that the employer was liable for the manager's actions and that the claimant had a right to damages. The decision gave employees who were bullied or harassed at work a further basis to claim compensation from their employer.



In Canada, a lawsuit was recently filed with the Ontario Supreme Court by a former employee of a Canadian bank, CIBC. She claimed that a former executive director of the bank sexually assaulted her at a company party in 2007 and that the bank failed to protect her from future instances of sexual harassment and instead, allowed a “sexually poisoned and toxic work environment” to fester. The Plaintiff is seeking more than \$1million Canadian dollars in damages from the CIBC and the former executive director. CIBC denies the allegations. This case is still pending, and may very well be settled out of court, like many of such cases, and thereby deprive the development of further precedent in this new area of law. However, in the meantime, and as the law evolves, employers should exercise vigilance in ensuring that workplace environments are both physically and emotionally “safe places”.

Consilium Law Corporation Business & Employment Law Practice:

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Kenneth Pereire, kenneth@consiliumlaw.com.sg

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Disclaimer: Please note that this article is intended only as a general highlight to the key issues concerning various aspects of Singapore law and is not meant to be in any way exhaustive, comprehensive or authoritative. Images used are courtesy of Google. Details are available from us.

Upcoming CanCham Events

Thursday September 15th: *Save the Date! Canada Back to Business 2016.** Please mark your calendars for this annual event! We will be welcoming **Nancy Lynn McDonald**, new **High Commissioner of Canada to Singapore**. This is always a great **Five Pillar** event to welcome new faces to Singapore and reconnect with old friends! More details to follow. For event sponsorship information contact execdirector@cancham.org.sg

Upcoming Five Pillar & Partner Events

Saturday August 27th: Country of Origins Outrigger Canoe Race. The Canadian Dragons are calling for participants! Want to represent Canada for the annual Country of Origins Outrigger Canoe Race? The race will be hosted at Tanjong Beach, Sentosa. The Canadian Dragons are taking any interested Canadians and will be more than happy to train you up in the coming months. If you're interested please contact teamcanada_10@hotmail.com

September 6th & 7th: 3rd Canada-ASEAN Business Forum. As the CABC's key event of the year, the Canada-ASEAN Business Forum will bring together over 250 business leaders and senior government officials from Canada and Southeast Asia. This two-day Forum will feature keynote addresses, focused industry breakout sessions, and tailored networking opportunities. **Venue:** The Shangri-La Hotel, Jakarta, Indonesia. For registration or more information, please email Michelle.Liao@Canasean.com or visit <http://www.canasean.com/>



September 1st & 2nd: CSR and Social Innovators Forum. This year, Global Compact Network Singapore (GCNS) and the Social Innovation Park Ltd (SIP) are coming together to bring you a new and exciting forum that combines the fields of CSR and Social Innovation in one event -- "CSR and Social Innovators Forum". Under the overarching theme of "Co-creating the Future Economy through Sustainability and Innovation, the forum will explore global trends, best practices and innovations on the areas of Sustainability Reporting, SDGs, Sharing Economy, corporate governance, shared values and what it means to you and your business. Register now before early-bird rates ends on 10 July.

CanCham Members will be offered GCNS Member Rate. Please indicate that you are from "CanCham" when asked "How did you find out about The CSR and Social Innovators Forum 2016?" (click others and type CanCham).

For more information visit <http://csr-socialinnovationforum.org/> or contact diana.chng@csrsingapore.org



October 24th - 28th: Singapore International Energy Week (SIEW), Sands Expo & Convention Centre, Marina Bay Sands, Singapore: The 9th Annual SIEW 2016 is the foremost platform for top policymakers, energy practitioners and commentators to discuss energy issues, strategies and solutions. SIEW brings together the world's leading conferences, exhibitions, workshops and networking events from across the energy spectrum of oil & gas, clean and renewable energy and financing - in one week, in one location.

CanCham Members receive 20% discount for Singapore Energy Summit (SES) tickets on 24th October.

Please visit www.siew.sg for further information.



Asia Sustainability Reporting Awards 2016 open for nominations!

The Asia Sustainability Reporting Awards (ASRA) for 2016, the highest honour for sustainability reporting excellence in Asia, is now open for entries.

ASRA, with a strong focus on research, recognition and ratings, cover 15 categories including Asia's Best Sustainability Report, Best Integrated Report, Best Sustainability Report (SME), Best First Time Sustainability Report, Best Online Sustainability Report and Best CSR Report within Annual Report. Other award categories include specialised areas of reporting, such as environment, carbon disclosure, stakeholder engagement, supply chain sustainability, corporate communication and community commitment. The best overall submission will be named Asia's Sustainability Report of the Year award.

The Awards are open to all types and sizes of private, public and non-profit organisations in all sectors who report on sustainability for their operations and business in Asia.

To enter www.csmatters.com

Discount code for CamCham members is: CanCham-10.

Extended Entry submission deadline: 15 September 2016

Announcement of Finalists: Mid October 2016

Announcement of Winners and the Awards Ceremony: 4th week of November 2016



January 18th & 19th: 2017 Asia Pacific Oil & Gas Assembly and Awards Dinner. The 2017 Asia-Pacific Oil & Gas Assembly will be the largest event ever hosted in Asia. This event is recognised as Asia's most influential corporate development, strategy, finance and investment gathering. 1,000 executives will meet, identify and discuss (i) new corporate development opportunities both in Asia-Pacific and internationally, (ii) new investment opportunities across the Asian-Pacific energy landscape, (iii) deal flow and capital emanating to and from the region, (iv) effective management strategies and practices and (v) how to access Asia-Pacific's capital markets and active investment community. **Venue:** Raffles City Convention Centre.

2017 Speakers Include:

- Franco Polo, Executive Vice President, Asia-Pacific, **Eni**
- Ken Ong, CFO and Executive Director, **China Resources Gas Group**
- Sudhir Mathur, CEO, **Cairn India**

CanCham Members enjoy a discount of 10% off normal registration fees. Please contact apac@oilcouncil.com to secure your tickets at the discounted rates.

For more information <http://www.oilandgascouncil.com/event/asia-pacific>

CANCHAM MEMBER REFERRAL PROGRAM

Supported by



Now - 30 SEPTEMBER 2016

Take advantage of our CanCham Member Referral Program, a unique opportunity, sponsored by Air Canada.

Refer new members to CanCham for your chance to win one Economy Class, Air Canada round trip ticket to any destination in Canada.*

- CanCham Member who refers an Individual Member = 1 draw ticket
- CanCham Member who refers a Corporate Member = 2 draw tickets
- New Member = 1 draw ticket (regardless of membership type & does not have to be referred)

CanCham Membership is valid from September - August annually. New members who sign up now will receive additional bonus months until their annual membership is activated 1 September 2016.

Membership information and registration may be viewed [here](#)

Make your referrals now, to take advantage of this rare opportunity!

For more information please contact execdirector@cancham.org.sg

*Terms & Conditions: CanCham Members will not be entered into the draw unless the New Member has paid for membership. Round trip ticket to Canada departs and returns to Hong Kong. Air ticket is only valid on Air Canada, Economy Class. CanCham Member Referral Program will run from 1 April - 30 September 2016.

CanCham is grateful to the following corporate sponsors

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